

RESUME

MOHAMMED SOHAIL KHAN
Mobile – 0569817867
Email – mohdssk8328@gmail.com



Objective:

Energetic and motivated with a passion for sales and customer engagement. Eager to apply strong communication skills, problem-solving abilities, and a quick learning aptitude in a dynamic sales environment. Seeking an opportunity to contribute to a forward-thinking organization, where I can develop my sales skills, build customer relationships, and contribute to the company's growth and success.

Experience:

WORKED AS A SALESMAN @ BAJAJ ELECTRONICS, MAHBOOBNAGAR, INDIA JUN 2022 – JAN 2024

- Assisted customers with purchasing consumer electronics including televisions, laptops, audio systems, and smart home devices.
- Delivered in-depth product knowledge, explaining features, functionalities, and benefits to customers, leading to a 10% higher conversion rate.
- Conducted product demonstrations and presentations, highlighting key features and benefits to close sales effectively.
- Tracked sales performance and reported progress to management, contributing to data-driven decision-making and strategy adjustments.
- Participated in sales training programs and continuously improved knowledge of products, services, and market trends.
- Conducted in-store demonstrations and hands-on training for customers, resulting in increased customer engagement and product purchases.
- Maintained a clean and organized sales floor, ensuring a pleasant shopping experience for customers.

Education:

- Diploma in Auto cad.
- Intermediate

Skills:

- Basic Computer Skills: MS Word, MS Excel, Internet Browsing.
- Communication: Clear verbal and written communication
- Teamwork: Ability to work well with others in a team environment
- Time Management: Efficient at managing time and meeting deadlines

Personal Strengths:

- Punctual and reliable
- Fast learner and adaptable
- Positive attitude and eagerness to learn

Languages: Urdu & English.

Personal Information:

Father Name	Mohammed Naseer khan
Date of Birth	22/10/2004 ^{hd}
Sex	Male
Nationality	Indian
Marital Status	Un-Married
Languages Known	English, Hindi, Urdu
Visa status	Residence visa
Driving license	Indian (2+4 wheeler)

Declaration

I hereby declare that the details furnished above are true to the best of my knowledge.

MOHAMMED SOHAIL KHAN.

