



JANSHER ALI

Sales & Marketing

Skilled Marketing and Management professional with over 8 years of experience in leading teams, developing strategies, and delivering measurable results. Backed by a Bachelor's degree and strong multilingual communication, I seek a long-term opportunity to contribute to a forward-thinking organization and grow alongside it.

Contact

+971 (50) 8520594
jansherali1993@gmail.com
Dubai, UAE

Personal Info

DOB : 19 August, 1993
Nationality : Pakistani
Religion : Islam
Visa Status : Employment

Education

- Bachelor of Arts**
Allama Iqbal Open university (ISB)
- IOSH**
Technology Engineering pvt limited (TWI)
- Intermediate**
Ideal secondary school (FBISE)
- Matric Science**
FG public boys high school (BISE)

Skills

Organized
Communication
Teamwork
Meeting deadlines
Leadership

Experience

- CBD | (Ict Sales Representative)**
Innovation Marketing Management LLC.
Dubai UAE: 1st June 2024 till date.
 - Actively promote and sell credit card services to customers through various channels (calls, in-person, kiosks).
 - Approach potential clients, understand their financial needs, and recommend suitable credit card options.
 - Meet or exceed monthly and quarterly sales targets assigned by the organization.
- Mashreq Bank | (Relationship Officer)**
(Smart Union Commercial Brokerage L.L.C)
Dubai UAE: 2023 to 18th March 2024
 - Building Positive Relationship with customers
 - Assisting generating new business
 - Understand customers need and develop plan to address them
 - Approach potential customers to establish relationship to fulfil their need.
- Dubai Islamic Bank Ltd. (Team Manager)**
Pakistan March, 2017 to May, 2023
 - Team management.
 - Approvals of cases.
 - Disbursement of Financial Facility.
 - Building Positive Relationship with customers.
 - Approach potential customers to establish relationship.

Language

English Hindi Urdu

Reference

References will be provided upon request.