

	<u>CURRICULUM VITAE</u> SYED IRSHAD NAQVI Cell: 050 3644139 Email: naqvishah1456@gmail.com Linkedin : www.linkedin.com/in/irshad-naqvi-8196731b7
SEEKING AN OPPORTUNITY TO PERFORM AS : • BD MANAGER • SALES MANAGER • MARKETING MANAGER	<u>EDUCATION:</u> ➤ Graduation from the Punjab University, Pakistan. ➤ Diploma in Digital Marketing/E-Commerce from IBM University, Pakistan.
<u>STRONG AREAS:</u> ✓ Result Oriented ✓ Team Player/Team Leader ✓ Team Building skills with all training/motivational tools. ✓ Development of marketing Strategies to achieve targets. ✓ Innovation/Creativity ✓ Effective communication skill ✓ Negotiation/Deal Closing Skill ✓ Problems Solving Skill ✓ Customer Services ✓ Building strong relations with the Clients. ✓ Digital Marketing/E-Commerce • HOLDING UAE DRIVING LICENSE • PROFESSIONAL IN ENGLISH • CONVERSATIONAL IN ARABIC • HOLDING RERA BROKERAGE CARD(expired)	<u>EXPERIENCE AT A GLANCE:</u> <u>SAUDI ARABIA: (1986-1991)</u> • SIX Years as Sales Manager with Dow Chemical USA/E A Juffali JV.(Construction Building Material/Project Sale -Turn Key Projects) <u>DUBAI (UNITED ARAB EMIRATES)</u> <u>1992-2000 (Eight Years)</u> With Juma Al Majid Group (Shadid Engineering Consultant) as Office Manager/Bidding Incharge/Property & Facility Managements) <u>2015-2018(Four Years)</u> With Reflex Group (Garments)- B2B sale in UAE/Qatar & Oman) <u>2019-2022 (4 years)</u> Director of Marketing of MBMB Real Estate. Director of Marketing of Vertex Home Healthcare Center. <u>PAKISTAN:</u> <u>2001-2006 (6 YEARS)</u> AS General Manager (Sales & Operations) of Azad Mega Mart (one of the largest hypermarkets in the city). <u>2007-2011 (5 Years)</u> As BD Manager with IKAN Engineering Services (A category construction/steel fabrication company) – Bidding on various Civil/Mechanical Projects/Supply of Equipment to Oil & Gas Sector. <u>2012-2014 (Three Years)</u> As Sales Manager(off plan) with Lakhani Builders & Developers and sold significant luxury apartments of their famous Presidency Project. <u>2023-2024 (Two Years)</u> As a Real Estate Broker/Investor (off-plan) in Bahria Town Karachi Pakistan.

